



2023

Fertilizer Association of Malawi

# Organisation Profile

 [www.fertilizerassociationmw.com](http://www.fertilizerassociationmw.com)



# WHO WE ARE |

We are an Association that represents companies involved in all activities related to the production, trade, distribution of all types of fertilizer, their raw materials and intermediates. Our member companies are responsible for more than 90% of the annual fertilizer consumption in Malawi.



# | ABOUT | US

We were established in 2007 in response to the Government of Malawi's need for public-private partnership in its Farm Inputs Subsidy Program (FISP) and we have since evolved to advocating for the fertilizer industry as a whole.



**OUR MISSION  
OUR VISION  
OUR VALUES**



## MISSION

To foster a conducive and enabling environment for the use and trading of quality fertilizer products, to sustain a food secure Malawi for the benefit of our members and the consumer.



## VISION

- **Sustainable** food and nutritive security in Malawi
- An **environmentally friendly** approach to the use of fertilizers in agricultural production
- Access to **premium quality** fertilizers in agricultural production



## CORE VALUES



Transparency



Accountability



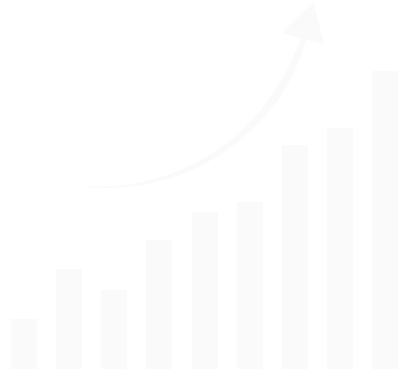
Sustainability



Integrity



Decorum



# WHAT WE DO |

We collect and share fertilizer market data, industry knowledge and best practices that can be used to help the Government, industry players, industry stakeholders and consumers make decisions regarding policy, regulation, consumption and use. We have positioned ourselves to be the one stop shop for all relevant information for the Malawi fertilizer industry.





# WHAT WE PRODUCE

- Annual Subsidy reports
  - Research articles (Manufacturing fertilizer in Malawi, Smart Subsidy)
- Fertilizer price cost build ups
  - Fertilizer price trend data
    - Annual FAM magazine
    - Fertilizer stock reports





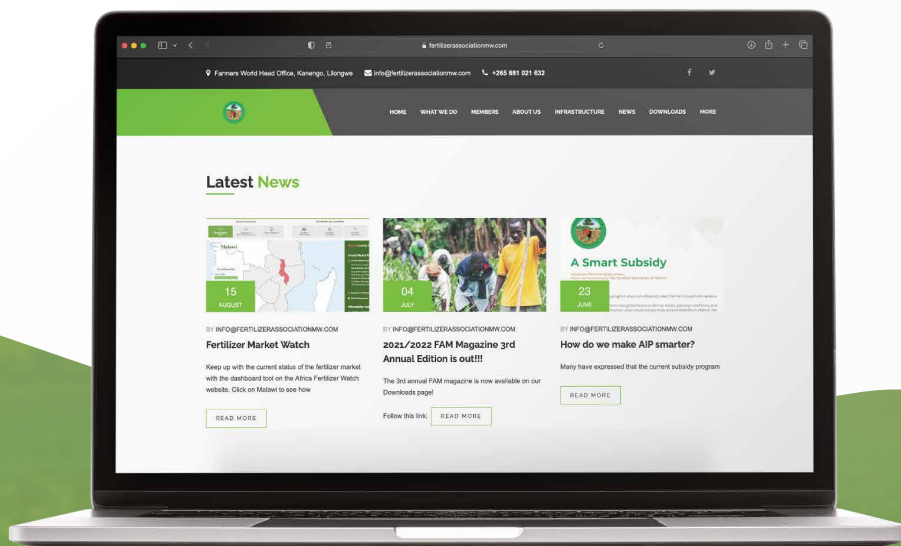
# HOW TO BECOME A MEMBER





# HOW TO BECOME A MEMBER

If you are a company that trades in fertilizer and are interested in becoming a member, follow the steps below:



Go to our website  
[www.fertilizerassociationmw.com](http://www.fertilizerassociationmw.com)



Go to the Downloads page



Scroll down to 'Fertilizer Association membership application form' and download it.



Send the completed form to [info@fertilizerassociationmw.com](mailto:info@fertilizerassociationmw.com) together with your company profile, tax clearance certificate and Certificate of Incorporation.

***Your application will be reviewed by the FAM board. The FAM board reserves the right to refuse membership if the applicant does not meet the requirements outlined in the FAM Code of Conduct (available on the FAM website Downloads page).***



# BENEFITS OF BEING OUR MEMBER





## BENEFITS OF BEING OUR MEMBER

Members are represented when addressing industry stakeholders, including the Malawi Government and Development Partners.

FAM acts as a communications hub and represents the members to relevant international and local bodies.

FAM membership offers the possibility for members to raise their profile and public image.

FAM highlights the best practices of member companies in various fields, such as efficient production, responsible fertilizer use and the implementation of sustainable development principles.

Promoting the interest of members in commercial and Government business.

Sharing of industrial information, from within and outside Malawi to members.

Members are supported when there is a mistreatment from other parties.

# For Information:



+265 881 02 16 32



[info@fertilizerassociationmw.com](mailto:info@fertilizerassociationmw.com)



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